

SALT

Salt Core NZ Shares Fund Fact Sheet – November 2025

Manager Profile

Salt is an active fund manager. Our investment philosophy centres on the belief that share markets have characteristics that lead to market inefficiencies that can be exploited over time to deliver superior risk-adjusted returns.

Investment Strategy

The Salt Core NZ Shares Fund targets a portfolio of shares of New Zealand companies that may, in our opinion, provide a high total return. The Fund may also invest opportunistically in shares of Australian companies.

The Fund's investment process has been designed to facilitate selection of stocks such that the overall portfolio generates an above market total return after each stock is qualified through a number of quality and sustainability screens generated by Salt's disciplined research effort.

Fund Facts at 30 November 2025

Benchmark	S&P/NZX 50 Gross Index
Fund Assets	\$98 million
Inception Date	1 December 2020
Portfolio Manager	Paul Harrison

Unit Price at 30 November 2025

Application	0.9890
Redemption	0.9849

Investment Guidelines

The guidelines for the Salt Core NZ Shares Fund are shown below:

NZ shares	50% – 100%
Australian Shares	0% – 50%
Unlisted securities	0% – 3%
Cash or cash equivalents	0% – 20%

Target Investment Mix

The target investment mix for the Salt Core NZ Shares Fund is:

Australasian Equities	100%
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Fund Allocation at 30 November 2025

NZ shares	96.18%
Australian Shares	3.17%
Cash or cash equivalents	0.66%

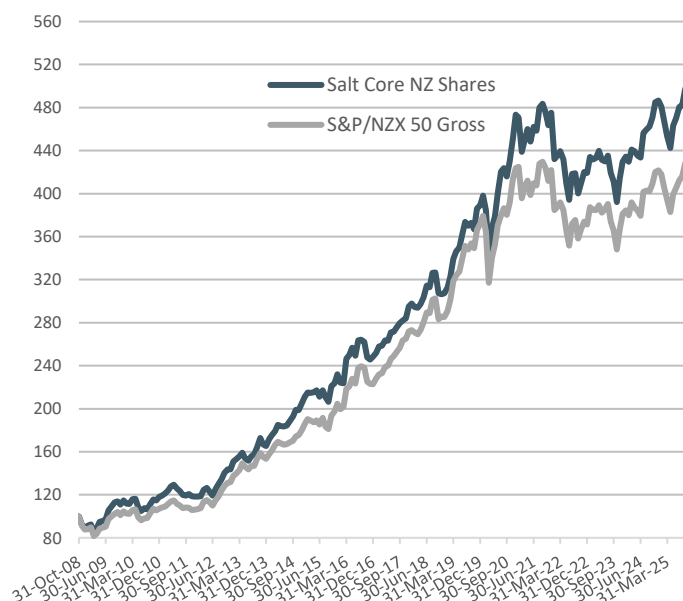
Fund Performance to 30 November 2025

Period	Fund Return*	Benchmark Return
1 month	-0.54%	-0.44%
3 months	4.02%	4.32%
6 months	8.23%	8.62%
1 year	3.38%	3.24%
2 years p.a.	10.04%	9.11%
3 years p.a.	6.09%	5.31%
5 years p.a.	2.15%	1.11%
7 years p.a.	7.28%	6.25%
10 years p.a.	8.41%	8.26%
Inception p.a.	9.85%	8.97%

Performance is after all fees and does not include imputation credits or PIE tax.

*From 1 December 2009 to 30 December 2020, performance is from a fund with the same strategy and the same portfolio manager.

Cumulative Fund Performance to 30 November 2025*



Fund performance has been rebased to 100 from inception.

Past performance is not a reliable indicator of future performance and no representation or warranty, express or implied, is made regarding future performance.

Top Overweights	Top Underweights
Freightways Group	Meridian Energy
Heartland Group Holdings	Chorus Networks
Ebos Group	The a2 Milk Company
Mercury NZ	Property for Industry
Tower	Skellerup Holdings

SALT FUNDS MANAGEMENT

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Equities Market Commentary

Markets paused in November, with developed market equities rising +0.3% (in USD), and the global aggregate bond index rose +0.2%. US data was sparse, given the shutdown, with what there was being mixed. Delayed September payrolls saw a dovish signal from the unemployment rate, which rose to 4.4%. Fed-speak highlighted divisions between Governors, although markets are now pricing an 80% probability of a 25bp December rate cut.

Japanese CPI inflation remained well above target. Sentiment continued to build towards a December 19 rate hike as the BoJ has not altered interest rates since the start of the year. New Prime Minister Takaichi's ¥21 trillion fiscal package, recent Yen weakness, and steadily rising bond yields were all features of the month. Chinese data was soft, with industrial production, retail sales and fixed asset investment all slowing.

A shockingly strong September quarter CPI in Australia saw the RBA leave rates unchanged in November. With other data largely being strong, there is an increasing risk that the RBA's next rate move is up. The RBNZ cut the OCR to 2.25% in a 5-1 vote. We think this will be the bottom of the rate cycle. Towards the end of the month, there was a run of stronger data, supporting the case that the economy is turning up. Retail sales volumes growth of +1.9% q/q was particularly strong. The NZ and Australian economies and financial markets are showing clear signs of leadership reversal. While Australian equities (+8.9%) have still outperformed NZ (+2.9%) year to date, the domestically focused S&P/NZX Mid-Caps Gross has risen +18.9%.

Salt Core NZ Shares Fund Commentary

November saw the NZ Equity market give back a little of its recent performance as the NZX50Gross Index recorded a decline of -0.44%. The Fund performed mostly in line with a -0.54% decline. Evidence continued to build over November supporting our view that the NZ economy is bottoming out, and several of our key holdings with exposure to this cyclical thematic, such as Turners (+10.4%), Mainfreight (+11.5%), and Fletcher Building (+2.8%) did well.

Turners showed the strength of its market position and business model when it reported a solid result despite its credit collection business remaining in the doldrums, an industry-wide dearth of Japanese imports, which is creating more competition for buying cars and only tentative signs of recovery in the large metro areas of Auckland and Wellington. Despite this, Turners still delivered +13% NPAT growth in its recent result and appears well-positioned for a broader economic upswing in 2026.

Listed property stocks were weak this month, partially due to profit taking and a sector capital raise, but also due to an increase in the longer-term interest rate profile. The NZX Real Estate Index slid 3.2% in November. Some other stocks experienced weakness due to a level of profit taking, with investors switching away from the higher quality names and searching for greater risk and cyclical exposures. Names in the Fund that came under this pressure included Freightways (-5.2%), Infratil (-4.9%), and Port of Tauranga (-3.6%). The Fund holds both Summerset (+8.2%) and Ryman (+1.4%) but is underweight the retirement village sector, which continues to recover on the anticipation that house prices may finally start to rise again. Other headwinds of note due to underweight positions outperforming in the month were Sky City (+15.1%), which bounced on hopes of cyclical improvements to their structurally challenged business and Sanford (+22.9%), which reported a strong result in November following many years of poor performance.

Australian equities had a weaker month as the ASX200 slid 3.0%. This adds to recent mediocre months with investors being buffeted by dramatic post result share price swings and a growing realisation that inflation will likely see the RBA show caution towards any further interest rate cuts. The Fund's ASX holdings did relatively well with CSL (+4.4%), Woolworths (+3.2%), and Orica (+8.6%) all rising. The Fund also managed to buy James Hardie at the right time after its share price collapsed. The one negative ASX holding was XRO (-15.7%).



Paul Harrison, MBA, CA